

V. Prices and Payment Due Dates

(All charges are net amounts in EUR subject to VAT)

Payment for all services listed below due by: **November 14, 2017**

For invoices issued after this due date, the full amount shall be payable in 7 days of the invoice date, or by the date stated on the invoice.

Participation fee calculation for Option 1

Standard package: One-Year Contract 2018

Basic rent + surcharges on the basic rent + standard services + fee for inclusion of any co-exhibitors

The fees for participation in **DOMOTEX 2018** are based on the due dates for payment of the various services listed below, in accordance with the agreement executed between Deutsche Messe and the exhibitor. See Section III-7 (Terms of Payment) for detailed calculation of the charges.

Basic rent			For your use
Basic rent / One-Year Contract 2018			
▶ Row stand (open on 1 side)			
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€ 163.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€ 166.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€ 173.00	
▶ Corner stand (open on 2 sides)			
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€ 169.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€ 172.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€ 179.00	
▶ End stand (open on 3 sides)			
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€ 170.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€ 173.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€ 180.00	
▶ Island stand (open on 4 sides)			
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€ 173.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€ 176.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€ 183.00	
Surcharges on the basic rent 2018			
Marketing fee per m ² of stand space (See Conditions for Participation, Part II, Section 1.3.1)			
Up to 900 m ²	per m ² stand space	€ 13.60	
901 m ² or more	per m ² stand space	€ 6.90	
Usable space on the upper floor of two-storey stands	per m ² of usable space	€ 71.00	
Inclusion of co-exhibitors 2018			
Marketing fee per m ² of stand space (See Conditions for Participation, Part II, Section 1.3.1)	per co-exhibitor	€ 320.00	
Charge for co-exhibitors	per co-exhibitor	€ 350.00	
Standard services 2018			
Minimum charge for power hookup (billed along with other services) (See Conditions for Participation, Part II, Section 1.2)			
	fixed fee	€ 123.00	
Advance payment for services 2018			
Advance payment for services	per m ² stand space	€ 12.00	

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Participation fee calculation for Option 2

Standard package: Multiyear Contract 2018-2019

Basic rent + surcharges on the basic rent + standard services + fee for inclusion of any co-exhibitors

The fees for participation in **DOMOTEX 2018** are based on the due dates for payment of the various services listed below, in accordance with the agreement executed between Deutsche Messe and the exhibitor. See Section III-7 (Terms of Payment) for detailed calculation of the charges.

Basic rent			For your use
Basic rent / Multiyear Contract 2018-2019			
Basic rent 2018			
▶ Row stand (open on 1 side)			
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€ 143.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€ 146.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€ 153.00	
▶ Corner stand (open on 2 sides)			
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€ 146.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€ 149.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€ 156.00	
▶ End stand (open on 3 sides)			
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€ 149.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€ 152.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€ 159.00	
▶ Island stand (open on 4 sides)			
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€ 151.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€ 154.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€ 161.00	
Basic rent 2019			
▶ Row stand (open on 1 side)	per m ² stand space	€ 146.00	
▶ Corner stand (open on 2 sides)	per m ² stand space	€ 149.00	
▶ End stand (open on 3 sides)	per m ² stand space	€ 152.00	
▶ Island stand (open on 4 sides)	per m ² stand space	€ 154.00	
(Under a multiyear contract, the early registration discount applies to the first year's event only)			
Surcharges on the basic rent 2018			
Marketing fee per m ² of stand space (See Conditions for Participation, Part II, Section 1.3.1)			
Up to 900 m ²	per m ² stand space	€ 13.60	
901 m ² or more	per m ² stand space	€ 6.90	
Usable space on the upper floor of two-storey stands	per m ² of usable space	€ 71.00	
Inclusion of co-exhibitors 2018			
Marketing fee per m ² of stand space (See Conditions for Participation, Part II, Section 1.3.1)	per co-exhibitor	€ 320.00	
Charge for co-exhibitors	per co-exhibitor	€ 350.00	
Standard services 2018			
Minimum charge for power hookup (billed along with other services)			
(See Conditions for Participation, Part II, Section 1.2)	fixed fee	€ 123.00	
Advance payment for services 2018			
Advance payment for services	per m ² stand space	€ 12.00	

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Participation fee calculation for Option 3

fair package: One-Year Contract 2018

Basic rent + surcharges on the basic rent + fee for inclusion of any co-exhibitors + surcharges for a fair package

The fees for participation in **DOMOTEX 2018** are based on the due dates for payment of the various services listed below, in accordance with the agreement executed between Deutsche Messe and the exhibitor. See Section III-7 (Terms of Payment) for detailed calculation of the charges.

Basic rent				For your use
Basic rent / One-Year Contract 2018				
▶ Row stand (open on 1 side)				
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€	163.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€	166.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€	173.00	
▶ Corner stand (open on 2 sides)				
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€	169.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€	172.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€	179.00	
▶ End stand (open on 3 sides)				
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€	170.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€	173.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€	180.00	
▶ Island stand (open on 4 sides)				
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€	173.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€	176.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€	183.00	
Surcharges on the basic rent 2018				
Marketing fee per m ² of stand space (See Conditions for Participation, Part II, Section 2.4.1)				
Up to 900 m ²	per m ² stand space	€	13.60	
901 m ² or more	per m ² stand space	€	6.90	
Inclusion of co-exhibitors 2018				
Marketing fee per m ² of stand space (See Conditions for Participation, Part II, Section 2.4.1)	per co-exhibitor	€	320.00	
Charge for co-exhibitors	per co-exhibitor	€	350.00	
Surcharges for a fair package 2018				
Basic:	for services per m ² of stand space	per m ² stand space	€	91.00
	plus lump-sum service charge	fixed fee	€	961.00
Comfort:	for services per m ² of stand space	per m ² stand space	€	138.00
	plus lump-sum service charge	fixed fee	€	877.00
Premium:	for services per m ² of stand space	per m ² stand space	€	259.00
	plus lump-sum service charge	fixed fee	€	429.00

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Participation fee calculation for Option 4

fair package: Multiyear Contract 2018-2019

Basic rent + surcharges on the basic rent + fee for inclusion of any co-exhibitors + surcharges for a fair package

The fees for participation in **DOMOTEX 2018** are based on the due dates for payment of the various services listed below, in accordance with the agreement executed between Deutsche Messe and the exhibitor. See Section III-7 (Terms of Payment) for detailed calculation of the charges.

Basic rent				For your use
Basic rent / Multiyear Contract 2018-2019				
Basic rent 2018				
▶ Row stand (open on 1 side)				
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€	143.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€	146.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€	153.00	
▶ Corner stand (open on 2 sides)				
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€	146.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€	149.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€	156.00	
▶ End stand (open on 3 sides)				
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€	149.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€	152.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€	159.00	
▶ Island stand (open on 4 sides)				
Early registration: application form received by Feb. 28, 2017	per m ² stand space	€	151.00	
Standard registration: application form received from March 1 to October 31, 2017	per m ² stand space	€	154.00	
Late registration: application form received as of November 1, 2017	per m ² stand space	€	161.00	
Basic rent 2019				
▶ Row stand (open on 1 side)	per m ² stand space	€	146.00	
▶ Corner stand (open on 2 sides)	per m ² stand space	€	149.00	
▶ End stand (open on 3 sides)	per m ² stand space	€	152.00	
▶ Island stand (open on 4 sides)	per m ² stand space	€	154.00	
(Under a multiyear contract, the early registration discount applies to the first year's event only)				
Surcharges on the basic rent 2018				
Marketing fee per m ² of stand space (See Conditions for Participation, Part II, Section 2.4.1)				
Up to 900 m ²	per m ² stand space	€	13.60	
901 m ² or more	per m ² stand space	€	6.90	
Inclusion of co-exhibitors 2018				
Marketing fee per m ² of stand space (See Conditions for Participation, Part II, Section 2.4.1)				
	per co-exhibitor	€	320.00	
Charge for co-exhibitors				
	per co-exhibitor	€	350.00	
Surcharges for a fair package 2018				
Basic:	for services per m ² of stand space	per m ² stand space	€ 91.00	
	plus lump-sum service charge	fixed fee	€ 961.00	
Comfort:	for services per m ² of stand space	per m ² stand space	€ 138.00	
	plus lump-sum service charge	fixed fee	€ 877.00	
Premium:	for services per m ² of stand space	per m ² stand space	€ 259.00	
	plus lump-sum service charge	fixed fee	€ 429.00	



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