

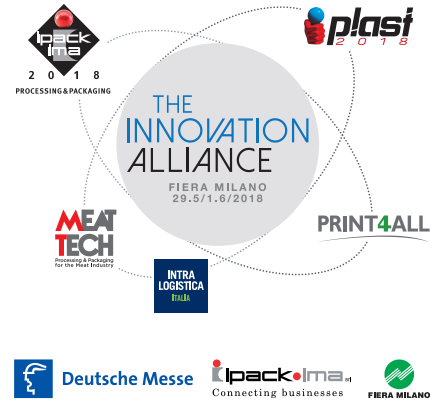
INTRA LOGISTICA ITALIA

International Trade Fair for Materials Handling, Intralogistics and Logistics

29.05 - 01.06 2018
Fieramilano - Rho, Milan - Italy

Organized by:

Hannover Fairs International GmbH
Via Paleocapa 1, 20121 Milan - Italy
Phone +39 02 70633292 Fax +39 02 70633412
info@intralogistica-italia.com - www.intralogistica-italia.com



General Rules and Regulations

ART. 1. EXHIBITION TITLE

The official title of the Exhibition is **INTRALOGISTICA ITALIA 2018** – International Trade Fair for Materials Handling, Intralogistics and Logistics.

ART. 2. ORGANISERS, DATES AND LOCATION OF THE EXHIBITION

INTRALOGISTICA ITALIA 2018 organized by the Italian office of Hannover Fairs International GmbH (Legal address: Via Paleocapa 1, 20121 Milano – Tel.: +39 02 70633292 – Fax +39 02 70633412 – e-mail: info@intralogistica-italia.com – in partnership with Ipack-Ima Srl and Fiera Milano Spa.

The Exhibition will take place **from Tuesday May 29th to Friday June 1st 2018** at the Exhibition grounds of Fiera Milano, Rho (Milan) Strada Statale del Sempione Km 28.

The Exhibition is open solely to trade professionals, by invitation or on a paying basis, and registration is required.

The Exhibition opening hours are: **visitors 9.30am/6pm – Exhibitors 8.30am/7.30pm (Tuesday 29th from 8am)**. **During opening hours Exhibitors must ensure presence at their stands.** The Organisers reserve the right to modify the opening hours and the dates of the Exhibition at their discretion.

ART. 3. PRODUCTS ADMITTED TO THE EXHIBITION

Machinery, equipment and products, included in the list of product sectors (as detailed in Art. 37), shall be admitted to the Exhibition. This list must be considered as an integral and substantial part of these Rules and Regulations. Any machinery, equipment and products that do not pertain to those in the list of product sectors (Art. 37), shall be immediately removed from the Exhibition Centre at the Exhibitor's own risk and expense.

Consortiums, Bodies, Organizations, Associations and Press related to the sectors included in the Exhibition shall be admitted. However their admission may be subject to specific regulations.

ART. 4. EXHIBITORS

Manufacturers, Representatives, Agents and Dealers of the goods included in the list of product sectors in Art. 37 shall be admitted.

ART. 5. APPLICATIONS

The application must be compiled on an original form, signed by the legal representative of the applying company and sent to Hannover Fairs International GmbH, Via Paleocapa, 1 20121 Milano – email: info@intralogistica-italia.com no later than **31/03/2017**. Admission to the Exhibition is subject to acceptance of the admission request by Hannover Fairs International GmbH who will provide the applicant with a confirmation through the assigning of a stand in accordance with Art. 11.

Admission requests received after the official date given above will be considered and accepted only if there is availability of Exhibition space.

The organisers shall have the right to refuse admission to the Exhibition, at their discretion, if they retain that the applicant does not have the requisites required by law, by these Rules and Regulations and by the Technical Regulations of Fiera Milano Spa, including any changes and additions that might be made subsequently to these documents. Furthermore, admission to the Exhibition will not be permitted to any parties that are in debt to the organisers or to Fiera Milano Spa. Refusal and / or revocation of admission will not give rise to any compensation by way of damages or interest. Participation in the previous edition of the event does not give the Exhibitor any right to automatically participate in the following edition.

Bookings of less than 20 sq.m shall not be accepted.

The Application Form may not contain reservations or conditions of any kind, on pain of inadmissibility. In order to be valid for enrolment, it must be stamped and signed by the legal representative of the company or a person having the necessary powers at the relevant points indicated in the document.

ART. 6. DECLARATION OF REPRESENTATION

Applications presented by Agents, Representatives or Exclusive Vendors **must be accompanied by the "List of Firms Represented"**, which can be downloaded from the Exhibition website www.intralogistica-italia.com.

Furthermore

for represented foreign firms

In compliance with new regional regulations with regard to the international nature of Exhibitions, all Agents, Representatives or Exclusive Vendors of foreign companies must send, along with the "List of Firms Represented" form, a **declaration** on the represented company's headed letter paper signed by a legal representative thereof, attesting to the exclusivity of the agency or detailing any other representatives covering the Italian territory. This declaration shall also include the consent of the foreign company to use its data as set forth by Art. 26 of Italian Legislative Decree n. 196/2003.

for represented Italian firms

A declaration must be supplied on the represented company's headed letter paper and signed by a legal representative thereof attesting to the existence and permanency of the relationship with said company. This declaration shall also include the consent of the represented firm to use its data as set forth by Art. 26 of Italian Legislative Decree n. 196/2003.

All Applicant Companies must give written notice of any variation or addition to the "List of Firms Represented" form.

Any omission, on the part of an Applicant Company, of the name or names of a firm or firms in the "List of Firms Represented" will automatically exclude said firm or firms from appearing in any way (including brand, trademarks or products) as Exhibitors at the stand or in the Exhibition Guide, the Smart Catalog and in the Exhibition Online Catalogue.

Should the above conditions be infringed, the Organisers will request that the Applicant Company takes steps to regularize its position and, if the infringement persists, the Organisers will be entitled to proceed with the erasure and/or removal from the stand of the name and trademarks of the firm represented and its products, entirely at the liability, risk and expense of the stand holder.

ART. 7. CO-EXHIBITORS

Co-Exhibitors are companies that exhibit or are present at the stand that has been booked by the stand holder. These companies are considered Co-Exhibitors even if they have close economic and organizational relations with the stand holder.

The acceptance of a Co-Exhibitor must be requested in writing by the stand holder. Each stand holder may not have more than one Co-Exhibitor. The Co-Exhibitor shall pay a co-Exhibition fee in the amount of **€ 1,500.00 + VAT*** (which includes a contribution for the multimedia service related to the online Catalogue, the Smart Catalog, the Matchmaking service which creates a diary of meetings between Exhibitors and Buyers and the amount of € 95.00, as contribution for the Insurance Services - see Art. 17.2 of these Rules and Regulations). In order to be admitted to the Exhibition the Co-Exhibitor must sign acceptance of these Rules and Regulations, and complete a specific application form that must be signed by its Legal Representative as well as by the Legal Representative of the stand holder. Hannover Fairs International GmbH will send the Co-Exhibitor the aforementioned application form upon request by the stand holder.

It is implicit that only the stand holder is entitled to book the Exhibition services. Should Co-Exhibitors need the said Exhibition services, they must request them through the stand holder. If the Co-Exhibitor wishes to withdraw from the Exhibition, the Organisers shall retain the entire co-exhibiting registration fee.

The stand holder is nonetheless responsible together with the Co-Exhibitor for the payment of the co-Exhibition fee. Hosting a Co-Exhibitor without the Organisers' consent shall authorize the latter to immediately terminate this contract de facto due to the negligence of the Exhibitor and to clear out the stand at the Exhibitor's expense.

* VAT (if due and in the rate currently applicable)

ART. 8. PARTICIPATION FEE

Exhibitors are required to pay:

a Registration Fee for official stand holder of € 700.00 + VAT*

(which includes a contribution for the multimedia service related to the online Catalogue, the Smart Catalog, the Matchmaking service which creates a diary of meetings between Exhibitors and Buyers and the amount of € 95.00, as contribution for the Insurance Services - see Art. 17.2 of these Rules and Regulations)

a Registration Fee for each represented firm (if any is present): € 400,00+VAT*

Raw area - The rates for non-fitted Exhibition space per square metre (bracketed rates) are indicated in the Exhibition application form.

The following additional fixed rates **for open sides** will be applied according to the stand type assigned:

- stands with 2 open sides **€ 1.400,00 + VAT***
- stands with 3 open sides **€ 2.000,00 + VAT***
- stands with 4 open sides **€ 2.600,00 + VAT***

* VAT (if due and in the rate currently applicable)

An example of costs for **the raw space** related to a stand of 120 sq.m, with 3 open sides, following the bracketed rates, registered by **March 31st 2017**:

up to 50 sq.m: 50 sq.m x € 241,00/sq.m	€ 12.050,00	+ VAT*
from 51 to 100 m²: 50 sq.m x € 229,00/sq.m	€ 11.450,00	+ VAT*
from 101 to 200 m²: 20 sq.m x € 224,00/sq.m	€ 4.480,00	+ VAT*
over 200 sq.m: 0 sq.m x € 217,00/sq.m	€ 0,00	+ VAT*
Total	€ 27.980,00	+ VAT*
Additional fixed rate for 3 open sides	€ 2.000,00	+ VAT*
Total area	€ 29.980,00	+ VAT*

* (VAT if due and in the rate currently applicable)

ART. 8A. VARIOUS COMPULSORY SERVICES

To simplify participation in the Exhibition, a flat rate has been introduced covering the following "Various compulsory services":

- use of Wi-Fi in the exhibition pavilions
- installation of power up to 10 kW single-phase and related consumption costs
- stand cleaning and bin emptying
- municipal advertising tax (see Art. 22)
- fire extinguishers (one or more according to the sq.m stand area size)
- Author's rights related to any audio-visual installation at the stands subject to taxation. The aforementioned tax shall not cover live performance rights (with singers and/or music instruments) for which the Exhibitor is obliged to pay the SIAE offices of the municipality.

In compliance with Articles 72 and 73bis Law 633/1941, the tax also includes all rights due to the artists and phonographic producers who directly hold the registration rights and, on their behalf, SCF – Consorzio Fonografici. The rights held by artists, interpreters and executors and phonographic producers in compliance with Article 73 of the above Law for the dissemination of phonograms and music videos during fashion shows, DJ with or without dancing facilities, are excluded. For this reason, the Organisers of said events are required to contact SCF – Consorzio Fonografici – Via Leone XIII, 14 – Milano – in order to fulfil the obligations according to the laws in force.

The "Various compulsory services" fee will be invoiced at the rate of **€ 7.45/sq.m + VAT*** and must be paid at the same time as the balance of the participation fee.

** VAT (if due and in the rate currently applicable)*

ART. 8B. OPTIONAL SERVICES

FULLY FURNISHED STANDS

In order to facilitate participation in the Exhibition, Exhibitors have the possibility to choose a standard fully furnished stand, up to 60 sq.m. Exhibitors interested in this service may proceed with booking their stand of choice, within the deadlines specified, on the Fiera Milano e-service platform (see Art. 11). Costs for fully furnished stands should be added to the Raw Space rate (see details and contact information in the related document). Bookings of fully furnished stands cannot be waived after **April 27th 2018**. Should the Exhibitor waive after said date, he shall nonetheless be obliged to pay all fees owed for the booked stand.

DOUBLE DECK AREA

Construction of raised decks will be permitted under the following conditions:

- raised decks can only be built over stands with 3/4 open sides and a floor area of not less than 150 sq.m;
- the double-deck area must not take up more than 30% of the floor area and cannot be used for Exhibition purposes.

The above conditions are to be considered as modifications/cancellations to the provisions set forth by Fiera Milano Spa that will be mailed to the Exhibitors.

Any raised deck area shall be invoiced at the fee of **€ 195.00/sq.m + VAT***. Further technical provisions for the building of raised decks will be subsequently notified to the Exhibitors who have reserved a double-deck area upon submission of the Application Form.

** VAT (if due and in the rate currently applicable)*

ART. 9. PAYMENTS OF REGISTRATION FEE, DOWN PAYMENTS AND BALANCE. FINANCIAL FLOW TRACEABILITY CHARGES

9.1 PAYMENTS OF REGISTRATION FEE, DOWN PAYMENTS AND BALANCE

DOWN PAYMENT

Upon submission of the Application Form Exhibitors shall pay:

- a registration fee for the stand holder of **€ 700.00 + VAT*** (which includes a contribution for the multimedia service related to the online Catalogue, the Smart Catalog, the Matchmaking service, which creates a diary of meetings between Exhibitors and Buyers and the amount of € 95.00, as contribution for the Insurance Services - see Art. 17.2 of these Rules and Regulations)
- a down payment equal to **€ 80.00 + VAT*** per sq.m of floor/stand space requested.

BALANCE

The Exhibitor must pay the balance of the Exhibition fees, including those of all represented companies, as well as all fees for various compulsory services, as indicated in the notification of allocation documentation sent by the organisers **by and not later than February 28th 2018**.

If the Exhibitor does not pay in full, according to the terms above, Fiera Milano Spa, on behalf of the organisers, may prohibit Exhibitors from entering the Exhibition grounds with goods and deny access to energy supplies, during set-up and throughout the Exhibition.

Exhibitors who apply to participate in INTRALOGISTICA ITALIA 2018 after February 28th 2018 must pay the entire fee at the moment of registration.

DOUBLE DECK AREAS

The Exhibitor must pay all fees related to double deck areas within 15 days from the date of approval of the project by the organisers. If approval is given after March 30th 2018, the Exhibitor must pay the fees for the deck area immediately upon receipt of the related invoice.

Co-Exhibitor FEES

Co-Exhibitor fees amount to **€ 1.500,00 + VAT*** and must be paid at the same time as the submission of the application form.

** VAT (if due and in the rate currently applicable)*

NEW VAT REGULATION (Non-Italian Exhibitors)

As of January 1st 2011, in compliance with the Legislative Decree n. 18/2010 in application of EU directive no. 8/2008, non-Italian Exhibitors subject to taxation are no longer required to pay VAT on participation and service fees connected with the Exhibition, with the sole exception of non-commercial companies/authorities and private individuals. In order to identify this type of Exhibitor (company liable for taxation/ non-commercial company or private individual), prior to the issuing of the invoice it is essential that all Exhibitors provide their V.A.T. number/ID code or other documents proving their status as company and not as private individuals. It is therefore absolutely necessary that such information be provided on all application forms, failing which the amounts invoiced shall include the Italian Value-Added-Tax.

All payments must be made by **bank transfer to:**

Fiera Milano spa - CASSA DI RISPARMIO DI PARMA E PIACENZA - Milan head branch - IBAN IT 98 E 06230 01627 000045519084 - BIC/SWIFT: CRPPIT2P277

Please, note that the description of payment must indicate INTRALOGISTICA ITALIA 2018.

A copy of the bank transfer confirming down payment must accompany all application forms.

VAT (if applicable) at 22% or other current rate is payable in respect of the above amounts.

Foreign Exhibitors interested in VAT refund can apply:

- to Agenzia delle Entrate – Centro Operativo di Pescara (Tax Revenue Office – Operational Centre in Pescara – only for Exhibitors coming from Israel, Switzerland and Norway) – phone +39 085 5771 – fax +39 085 52145
- to the Tax Authorities of their own country (for the Exhibitors of EU countries).

For more details, please see the "VAT Refund to Foreign Exhibitors" form available for download from the Exhibition website.

9.2 FINANCIAL FLOW TRACEABILITY CHARGES

1. Hannover Fairs International GmbH in its performance of all services outlined in these Rules and Regulations is obliged to observe all legislation in relation to financial flow traceability in accordance with Article 3 of Law n. 136, 13 August 2010, and any subsequent modifications or integrations. Should an Exhibitor be a public entity and /or a stock exchange quoted company and/or considered a contracting entity under the aforementioned legislation, Hannover Fairs International GmbH

- assumes, in penalty of absolute nullity of the present contract, all obligations of financial flow traceability in accordance with Article 3 of Law n. 136, 13 August 2010, and any subsequent modifications or integrations – also in relation to its contractors and sub-contractors in the supply chain of companies involved in any capacity in the contract;
 - commits to using one or more bank or post office accounts, assigned, also in a non-exclusive capacity, to banks or to the company Poste Italiane Spa for use in relation to the public order received. The Organizing Secretariat will notify account details upon request;
 - commits to immediate communication to the contracting entity and to the local Prefecture – Government Territorial office competent for the region– of failure of counterparts to comply with traceability requirements of financial flows and to terminate the contract with the party and all its sub-contractors.
2. Exhibitors that are considered a "contracting entity" in line with the aforementioned legislation must compile the necessary admission forms including, in penalty of absolute nullity of the same, the obligatory code CIG (tender identification code) and – where necessary – the CUP code (unique project code) related to the public investment involved.
3. Exhibitors which are considered a "contracting entity" in line with the aforementioned law will have the faculty to terminate the contract in accordance with Article 1456 of the Civil Code should Hannover Fairs International GmbH violate the obligation outlined in section b) of the preceding paragraph 1 and/or in general violate – also in relation to contractors and sub-contractors in the supply chain of companies involved in any capacity in the contract – all obligations of financial flow traceability in accordance with Article 3 of Law n. 136, 13th August 2010, and any subsequent modifications or integrations.

ART. 10. SERVICES INCLUDED IN THE PARTICIPATION FEE AND IN THE CO-EXHIBITOR FEE

The following services are included in the Participation Fee:

- stand number sign
- Exhibition Guide, online Catalogue and Smart Catalog entry
- 1 copy of the Exhibition Guide
- matchmaking service that creates a diary of meetings between Exhibitors and Buyers
- technical assistance to Exhibitors during Exhibition setting-up and dismantling
- Exhibitors entry passes according to size of the stand area:
 - up to 30 sq.m _____ n. 10 entry passes
 - from 31 sq.m to 100 sq.m _____ n. 20 entry passes
 - from 101 sq.m to 200 sq.m _____ n. 30 entry passes
 - over 200 sq.m _____ n. 40 entry passes

- entrance permits for the staff and vehicles to enter the Fairgrounds before and after the Exhibition issued through the online pre-accreditation procedure that will be explained in detail in ad hoc communications from Fiera Milano Spa via email.
- Insurance Services – see Art. 17.2 of these Rules and Regulations

The participation fee per square metre includes the renting fee of the Exhibition stand, the services detailed in the regulations as well as any complementary events arranged by the Organisers as far as seminars, conferences, celebrations and happenings are concerned, as outlined in the Exhibition programme. This also includes welcoming delegations and the trade, Italian and foreign governmental authorities and conference speakers.

Services included in the Co-Exhibitor fee:

- Exhibition Guide, online Catalogue and Smart Catalog entry
- 1 copy of the Exhibition Guide
- matchmaking service that creates a diary of meetings between Exhibitors and Buyers
- 3 Exhibitor entrance permits for use during the Exhibition and which will be sent to the stand holder
- Insurance Services – see Art. 17.2 of these Rules and Regulations

ART. 11. STAND ALLOCATION

Allocation of stands shall be decided solely by the organisers, based on technical needs, the general purpose of the Exhibition and wherever possible, the Organisers will take into consideration requests made in the Application Forms; under no circumstances will the Organisers be under any obligation to fulfil any requests and/or preferences expressed by Exhibitors concerning aspects including but not limited to stand location, size, open sides, etc. **In assigning stands, priority shall be given to Application Forms received by March 31st, 2017.**

Notification of stand allocation shall be forwarded to the Exhibitor on condition that the Exhibitor has complied with the terms of down payments as set out in Art. 9 of these General Rules and Regulations and, in the case of Agents, Distributors and Representatives, that the "Declaration of Representation" has been sent to the Organisers, as per Art. 6 of these General Rules and Regulations. Following the notification of stand area allocation, Exhibitors shall receive a link providing username and password to access the **e-service website of Fiera Milano Spa**, where they can fill in mandatory documents and request additional services. The e-service website provides access to the "Logistics tool" (for the accreditation of personnel and vehicles on stand set-up and dismantling days).

However, for serious and proven technical/organisational reasons and in the overall interest of the Exhibition, or for reasons beyond their control, the Organisers may change, reduce, modify or move stands to other halls.

If for technical or organisational reasons an Exhibitor is allocated and accepts a stand with a premier position (multiple open sides) and/or of a greater size than that requested in the application form, even if this has not been requested, an increase in Exhibition area will nonetheless be charged to the Exhibitor.

The **"Technical Specifications Form"** will be sent to all registering companies and shall be returned to Hannover Fairs International GmbH within the specified time.

Failure to return the form or incomplete forms will prevent stand allocation.

ART. 12. REDUCTION OF STAND AREA/CANCELLATION OF PARTICIPATION

If the Exhibitor wishes to withdraw from **INTRALOGISTICA ITALIA 2018**, Hannover Fairs International GmbH has the right to retain all fees paid by the Exhibitor and to use the stand area available at its discretion. If withdrawal from the Exhibition takes place after the official notification of stand allocation, the Exhibitor must pay the entire fee (including installation costs and services and services ordered and/or carried out in relation to the booked area, as well as all charges and taxes paid on behalf of the Exhibitor) as a penalty.

All this is without prejudice to any legal action and/or request for any damages from the organiser.

Before notification of stand allocation and in any case before and not after November 30th 2017 (in the case that notification has not yet been issued) should the Exhibitor intend to reduce the stand area that has been booked at **INTRALOGISTICA ITALIA 2018**, the down payment already made for the area will be retained by Hannover Fairs International GmbH as payment for organisational costs. Stand reduction requests will not be accepted after notification of stand allocation.

Without exception, reductions of more than 15% of the initial area booked will not be accepted.

ART. 13. ACCEPTANCE OF THE RULES AND REGULATIONS

By signing the Application Form, the Exhibitor formally accepts the Rules and Regulations in this document, the "Technical Regulations" booklet of Fiera Milano Spa and any subsequent executive provisions adopted as additions, exceptions or amendments.

ART. 14. EXHIBITION GUIDE/ ONLINE CATALOGUE / SMART CATALOG /PROMOTIONAL MATERIALS

The Organisers are responsible for the production of the Exhibition Guide/ Online Catalogue / Smart Catalog and related promotional materials.

a. EXHIBITION GUIDE

The information required for compilation of the Exhibition Guide will be supplied by Exhibitors, entirely at their own responsibility, using the means provided for this purpose by the organisers. **The Exhibition Guide entry is guaranteed to all Exhibitors applying to the Exhibition by no later than February 28th 2018.**

b. ONLINE CATALOGUE ONLINE / SMART CATALOG

The organiser and Fiera Milano Media Spa, provide Exhibitors with an online page designed as virtual stand where they promote their companies also online.

The online catalogue contains commercial information related to the Exhibitors. Therefore, by agreeing to the Rules and Regulations Exhibitors accept the service and consent to the treatment of their personal information by Fiera Milano Media. The information required for compilation of the Online Catalogue and the Smart Catalog will be supplied by Exhibitors, entirely at their own responsibility, using the means provided for this purpose by the organisers. **The online Catalogue / Smart Catalog entry is guaranteed to all Exhibitors applying to the Exhibition by no later than April 15th, 2018.**

Any responsibility is disclaimed for any errors or omissions that may occur in the publication of the data related to Exhibitors, Represented Companies and Co-Exhibitors in the production of the Exhibition Guide, Online Catalogue, Smart Catalog, promotional materials and/or Exhibition signs.

ART. 15. UNLOADING AND RESHIPING OF MATERIALS

The Exhibitor is responsible for all the operations related to the introduction into the Exhibition grounds, unloading, placing in stands, dismantling and reshipping of machinery and exposition and stand fit materials. The Exhibitor may avail of the services of its own transporter, or of the official Exhibition transport company who will be on hand to provide all necessary assistance in accordance with the Technical Requirements regulations. We take this opportunity to inform you that only vehicles with pipes for disposal of engine exhaust fumes outside will be permitted to operate and unload machinery inside the Exhibition pavilions.

ART. 16. TEMPORARY IMPORTATION

In compliance with the laws currently in force, Exhibitors leasing Exhibition space/stands may temporarily import foreign goods duly listed on the Application Form into the Fairgrounds. All expenses related to custom duties are to be paid by the Exhibitor.

ART. 17. DECLARED VALUE - INSURANCE - LIABILITY

17.1. Declaration of value – Exhibitors are required to declare, using the special form on the e-service platform, the total "estimated value" of goods, machinery, fixtures and fittings and equipment they plan to bring to and/or use in the grounds, also on behalf of Represented Companies understanding that, in lacking such declaration, the value shall be considered to be the minimum amount as stipulated in Art. 17.2 below and excepting in any case the right by Fiera Milano Spa to verify the aforesaid declaration. In the case of an accident, should the final value declared by the Exhibitor fail to correspond to the effective value of the insured property, the value of said merchandise shall be that declared by the Exhibitor.

Pursuant to Art. 1907 of the Italian Civil Code, compensation can be determined by the Insurer on the basis of proportional criterion.

17.2. All-Risks - Exhibitor's Property policy (excluding risk of terrorism and sabotage) – Hannover Fairs International GmbH and Fiera Milano Spa require that all goods, machinery, fixtures and fittings and equipment brought to and/or used at the Exhibition Centre by Exhibitors are covered by "All Risks" insurance, including a clause waiving the insurer's right of recourse against Third Parties, including Fondazione Fiera Milano, Fiera Milano Spa, their subsidiaries and/or affiliates, the Organiser and all Third Parties in any way involved in the organisation of the Exhibition. This insurance is made available through Fiera Milano for a capital of € 25,000.00 at a cost of € 95.00 + VAT, if due, that will be charged in the registration fee.

Exhibitors may increase the automatic coverage, by filling in, signing and returning the appropriate form available among the compulsory documents on the e-service platform. Coverage includes the stipulation of 10% insurance exclusion for each claim in the event of theft, with a minimum of € 250.00 and doubling those amounts for the reports submitted after the closing of the Exhibition. Should Exhibitors have their own "All Risks" insurance for goods, machinery, fixtures and fittings and equipment brought to and/or used at the Fiera Milano grounds, valid for fairs and Exhibitions, with a clause waiving the insurer's right of recourse against Fondazione Fiera Milano, Fiera Milano Spa, their subsidiaries and/or affiliates, the Organisers and all Third Parties in any way involved in the organization of the Exhibition, Exhibitors are in any case required to fill in and return the signed form available on the e-service platform, enclosing declarations signed by their legal representative and the insurance company stating that the above property is covered by an "all risks" guarantee in a manner no less than that prescribed by the General Regulations (facsimile included in the form). In this case, the sum previously charged shall be reimbursed.

17.3 Third Party Public Liability Policy – This coverage is automatically provided, free of charge, for all Exhibitors by Fiera Milano Spa. This will become an extension of its general policy that has a limit of no less than € 100,000,000.00 (one hundred million).

17.4 Limitation of Liability – The Exhibitor, by signing the Application form, agrees to release Fiera Milano Spa and Hannover Fairs International GmbH from any liability for consequential losses, reputational damage, loss of revenues, etc. Also in relation to any direct loss, and in virtue of the aforementioned Art. 17.2, each Exhibitor agrees that Fiera Milano Spa and the Organisers have no liability whatsoever.

ART. 18. TECHNICAL SERVICES AND SURVEILLANCE

Within the limits of the existing installations, the supply of electricity (see Art. 8A, Various Compulsory Services) and related consumptions until 10 kW, water, compressed air and other technical services is guaranteed.

The Exhibitor is responsible for connections and other consumption costs.

General surveillance of the halls (but not of single stands) is provided by Fiera Milano Spa. Special surveillance services may be requested from Fiera Milano Spa at an additional charge via the e-service platform. During public opening hours of the Exhibition, the Exhibitor is responsible for security at his stand. Full details of the above and other services offered by the Exhibition grounds are laid out in the "Technical Regulations" booklet.

ART. 19. AVAILABILITY AND DATES OF STAND BUILDUP AND DISMANTLING

Build Up

The stands (open space) will be available to Exhibitors, outlined by coloured strips on the floors, cases of force majeure excepted, on the following dates:

from **Monday May 21st to Monday May 28th, 2018** (including Sunday May 27th)

- Pavilion opening hours: from 7.30 am to 6.30 pm
(on May 28th the exhibition halls will close at 6.00 pm)
- Vehicles shall be admitted from 7.00 am
(on May 28th entrance of vehicles will be till 3.00 pm).

On May 28th – exhibition eve – it will be strictly forbidden to:

- access the Fairgrounds with setting materials;
- continue set-up operations beyond closing time.

Time extensions

Any proven need for limited extension to the set opening hours will be examined by the CUSTOMER SERVICE of Fiera Milano (Exhibitors Technical Assistance Service), which will endeavour to meet such requests within the limits of technical and organizational possibilities and on condition that sufficient advanced notice is given and a penalty charge is paid.

Setting-up and arrangement of goods must however be completed by 6 p.m. on the day before the opening day of the Exhibition. For technical and organizational reasons this deadline shall be considered as final.

Exhibitors will be notified by the Organisers of the availability of the furnished stands through a specific communication.

Stands that have not been set up by 6.00 pm on May 28th, 2018 may be disposed of by the Organisers; the Exhibitor will be nonetheless charged for the participation fee and costs of any services provided.

Dismantling

Exhibitors must be present at their stand and with their own exhibits/machinery for the duration of the Show.

Desertion or dismantlement of the stand before closing time on the last day of the show is strictly forbidden.

Dismantling operations of machinery and stand facilities must be carried out according to the calendar and hours indicated: **from Saturday June 2nd to Tuesday June 5th, 2018** with access to the halls from 7.30 am to 6.30 pm. Vehicles shall be admitted to the fairgrounds from 7.00 am to 5.30 pm. Any proven needs for limited extension to the set opening hours will be examined by the CUSTOMER SERVICE, which will endeavour to meet such requests within the limits of the technical and organizational possibilities and provided that sufficient advance notice is given and a penalty charge is paid. On expiry of the established periods, Fiera Milano Spa and the Exhibition Organizers will not under any circumstances be liable for machinery, materials or any other items left unattended on stands. Material remaining on the stands areas will be removed and stored by Fiera Milano and the Organizers at the expense and responsibility of the Exhibitor, who accepted these conditions.

Exhibitors will be charged by Fiera Milano Spa for all costs connected to repairs of damage noted and to removal of preparation materials or anything else left behind. After two months, any unclaimed items may be sold by auction, and the net proceeds, after payment of expenses incurred by Fiera Milano Spa, shall be credited to the Exhibitor. The presence of the Exhibitor's materials on the Fairgrounds after the end of the dismantling period also involves payment of a fee to Fiera Milano Spa for prolonged occupation of the area. Permanence on the Exhibition Grounds of materials for a period longer than the event schedule will result in Fiera Milano charging the Exhibitor with an extra amount for occupation of the area.

ART. 20. STAND FITTINGS / HEIGHTS AND HANGING LOADS / EXCEPTIONS / STAND PROJECTS

Any defects or shortcomings discovered when Exhibitors take possession of the Exhibition space for setting up the stand and laying out of goods must be reported to the CUSTOMER CARE – Exhibitors Technical Assistance Service. In order to access the Exhibition grounds, Exhibitors must follow the instructions given in "Provisions for setting up and dismantling", available in due time on the Exhibition website www.intralogistica-italia.com. Exhibitors setting up the stand must strictly observe the Rules and Regulations, the layout plan and the Fiera Milano Technical Regulations (which can be found on the website www.intralogistica-italia.com) and further general and technical rules: these rules represent an integral part of the General Rules and Regulations.

Exhibitors shall be responsible for all organization and costs incurred for setting up the stand and shall strictly observe the Rules and Regulations. They shall also provide Fiera Milano with their stand layout project beforehand for approval. Exhibitors undertake to fit out the entire area assigned and to display on their stands - for the entire duration of the Event - products belonging to the sectors listed in the present Rules and Regulations. Products exhibited must be positioned in such a way that they are not considered offensive and must comply with Italian Legislative Decree 81/08 (Consolidation Act on Safety). **The stand must be laid out in such a way so as to avoid obstacles or objects that hinder access to the Exhibition areas.**

The maximum allowed heights inside halls are as indicated below.

For stand construction:

- Partition and side walls: 3.5 m
- Graphics, brands and illuminated banners, trusses (without logos or graphics): 6 m (upper limit)
- Other structures or internal walls: 5 m (minimum distance of 1,5 m from neighbouring stand or pavilion aisles)

All furnishing/banners/graphics/brands etc. exceeding 3.5 m height inside individual stands shall be positioned at a minimum distance of 1.5 m from neighbouring walls, except for the hanging of perimeter bars only for lighting purposes (no brands, graphics etc.).

Continuous wall closings, even using different elements, over 50% of the length of open sides or the front display area, are not permitted in order to enable the full display of products in relation to the fittings and for safety reasons. Continuous wall closings over 50% have to be authorized by the Organizers and at their discretion – respecting the limits established in the Technical Regulations of Fiera Milano – and in the interests of the Exhibition and the other Exhibitors.

Exceptions to height of displays

Exceptions to the maximum allowed height of displays may be granted – in writing only - provided that:

- the Organizers consider the stand area sufficient to justify the request;
- a minimum distance of 1.5 m is kept from the technical installation of the hall enabling easy access;
- the display does not hamper or cover overhead signs positioned by Fiera Milano Spa;
- conformity to all regulations concerning setting up and dismantling of the design is guaranteed;
- they do not compromise neighbouring stands of the exhibition decoration concept.

Stand projects

All Exhibitors have to forward their stand projects to Fiera Milano, except for the Exhibitors who have requested a fully furnished stand.

The stand project, complete with floor plans and measured elevations must be uploaded to the specific location provided on Fiera Milano's E-service site (button - stand fitting).

Fiera Milano via their Exhibitor Assistance Customer Service will verify the stand projects in relation to Event and Technical Regulations and will provide feedback on the project by approving it or requesting further compliance with the above Regulations.

Once the projects have been approved the Exhibitors, independently at their own expense, will see to the installation of the perimeter walls and flooring of their stands.

Should a wall shared with another Exhibitor exceed the standard height of 3.50 m, it is necessary to provide the Organizing Secretariat with a written consent by the bordering Exhibitor.

Furthermore, all the stand finishing shall be of a high quality on the outer sides or on the sides bordering other stands. The stand finishing must also be neutral in terms of colour. Access must be guaranteed to all utility systems even in the event of carpeting etc. or raised floor sections; for materials to be hung from the ceiling please refer to the Dispositions contained in the Technical Regulations of Fiera Milano Spa.

Failure to receive the correct documentation or approval of the stand project from Fiera Milano will not enable the Exhibitor (or stand fitters) to set up their Exhibition stand.

ART. 21. PROMOTIONAL AND ADVERTISING ACTIVITIES

Advertising, excluding that carried out within the stand itself, may be carried out by the Exhibitor in any form permitted through Fiera Milano Spa, in accordance with Hannover Fairs International GmbH, who reserve exclusive management rights, availing also of the co-operation of specialized agencies.

In case of distribution of video, phonographic or multimedia materials containing original works or pieces of works that are covered by copyright according to Italian Law 22.4.1941 n. 633, the Exhibitors must settle in advance the relevant taxes and apply the authentication stamp (SIAE) in compliance with Art. 181bis of the aforementioned law. **The illegal use of the above mentioned original works, as well as the lack of the SIAE stamp on the distributed material shall result in penalty as per Art. 171 and subsequent ones of Italian Law 633/41.**

ART. 22. CITY COUNCIL ADVERTISING TAX

In addition to all participation provisions, the Exhibitor shall pay the Rho City Council Tax for advertising. Following agreements reached with the Rho City Council in the interests of exhibiting categories, this is a lump-sum tax that is based on the surface area occupied by the Exhibition.

In order to avoid burdensome procedures that Exhibitors would be required to carry out directly, this tax is included in the "Various Compulsory Services". Fiera Milano Spa will then forward the payment to the Rho City Council.

ART. 23. PHOTOGRAPHS, FILMING/ VIDEO MAKING AND DRAWINGS

Private individuals, visitors and Exhibitors are forbidden to take photographs, make films or videos or drawings inside the halls, without the express permission of the Organisers. In any event, Exhibitors employing their own photographer shall photograph their stand and products therein displayed only, after having requested authorization to do so from the Organisers. Fiera Milano Spa and Hannover Fairs International GmbH may photograph any stand and use the photographs without the authorization of the Exhibitors and Co-Exhibitors and without any claim or recourse by the latter.

ART. 24. PROHIBITIONS

In particular, the following are not permitted:

- sound systems whose volume exceeds the minimum limit and which disturb neighbouring Exhibitors. Exhibitors using complex acoustic amplification must comply with the relevant provisions of the Technical Regulations (Art. 8.2.2); so as not to exceed the limits set, the exhibiting companies must furnish their own amplification equipment with self-regulating apparatus to keep the sound intensity within the appropriate range. With regard to exhibited machinery, noise must be contained within the limits permitted by legal norms;
- lighting displays that disturb neighbouring Exhibitors

Moreover, the following activities are not permitted:

- sale with immediate delivery of exhibited products
- the display of prices, awards and the like in respect of machinery anywhere within the stand
- the distribution of brochures or other promotion items (flyers) in the aisles, within the bounds of the Exhibition and immediately near the entrances
- the distribution and delivery of any technical or promotional material (magazines, manuals, brochures or other) not strictly related to the Exhibitor, who, furthermore may distribute or deliver advertising material only if it is relevant to its specific sector and only within the perimeters of its stand location
- advertising on behalf of other non-Exhibitor companies
- paging by loudspeaker
- remaining on stands or in the ground of the Exhibition during closing hours

Further details are laid out in the "Technical Regulations" booklet. Should the Exhibitor fail to comply with these prohibitions, the Organisers reserve the right to close the stand.

ART. 25. OCCUPATIONAL SAFETY AND HEALTH

All Exhibitors are required to strictly abide by all parts of the regulatory system currently in force regarding the protection of workers' health and safety as well as all laws regulating labour, employment, social security and welfare throughout the duration of the Exhibition, including build-up, dismantling, parking and any other activity connected to the participation in the event.

Moreover, Exhibitors agree to comply with, and ensure that all companies working on their behalf during stand build-up, dismantling or any other activity connected to the Exhibition comply with the Technical Regulations of Fiera Milano and all integrations to this document, the dispositions contained in Art. 88 of the legislative decree 81/2008, comma 2-bis and the related activation Ministerial Decree of 22.07.2014, issued by the Ministry of Labour and Social Welfare and the Ministry of Health.

The Technical Regulations, available on the website www.fieramilano.it, also provide directions concerning safety on the Exhibition grounds (fire prevention, electrical systems, environmental protection, etc.) but do not include any specific safety regulation with regards to the activities performed by Exhibitors or by any other company working on their behalf (stand build-up, dismantling and any related activities), for which all responsibility falls upon the Exhibitors themselves.

In order for Exhibitors to comply with the obligations contained in the aforementioned Ministerial Decree 22.7.2014, the organisers have made the documents and related attachments IV and V available on the Fiera Milano website.

Failure to comply with the safety regulations described above, particularly when resulting in security hazards inside the pavilions or endangering people's safety, may result in action by Fiera Milano Spa including immediate termination of all utility services up to the closing of the stand.

Any other consequence deriving from noncompliance with the above rules and regulations falls solely under the responsibility of the Exhibitors and the companies working on their behalf. Fiera Milano may require any contract company/self-employed staff working on behalf of the Exhibitor to leave the Exhibition grounds should they fail to show their ID badge pursuant to Art. 18, paragraph 1, lett. u), 21, paragraph 1, lett. c), 26, paragraph 8 of Legislative Decree 81/08; this provision also applies to any non-EU citizens failing to show a valid and readable permit of stay or valid and readable ID, regardless of their holding an ID badge.

The company responsible for and the supervisor of the banned staff shall be charged with the related expenses.

The Exhibitor authorizing the company to operate on the Exhibition grounds and to perform work in their stand area on their behalf shall receive due notification of the disciplinary action. **It is the Exhibitor's responsibility to ensure that all items and activities located or performed on the stand area, including furnishings, structures, systems, displayed products, etc. comply with the regulations currently in force.**

All Exhibitors are required to appoint a "Stand Area Manager" who will be responsible for all safety matters relating to any activity performed on the Exhibitor's behalf towards any persons involved and for the entire duration of their presence on the Exhibition grounds. If the Exhibitor so wishes, under his complete responsibility, the "Stand Area Manager" may be a different person for each of the three activities mentioned above (stand build-up, Exhibition, stand dismantling).

The Stand Area Manager's name and contact information must be clearly indicated in the compulsory forms available on the e-service online platform before work begins on the stand and in any case before the arrival of workers and goods on the Fiera Milano grounds and the beginning of stand build-up operations.

If the name of the "Stand Area Manager" has not been communicated the Legal Representative of the exhibiting party will assume the role. Any modifications to the naming of the "Stand Area Manager" must be communicated to Fiera Milano and the organisers in a timely manner.

Companies working on behalf of Fiera Milano Spa for the supply of utility services will access the stand area solely in the presence of the "Stand Area Manager" and only after his/her permission. Personnel in charge of surveillance and safety on the Exhibition grounds are under no such obligation.

ART. 26. OPERATION OF EXHIBITED MACHINERY

Apart from respecting the indications of the Technical Regulations of Fiera Milano, machines and equipment can be operated, for demonstrative purposes, provided that:

- they do not cause inconvenience to neighbouring Exhibitors and to visitors with irritating noises, heat, vibrations, solvent pollution and so on
- if they are placed at the edge of the aisle, they are protected by fixed screens, which may also be transparent; or if they are placed at a sufficient distance from the edge of the aisle, they are enclosed in protective barriers equipped with adequate safety signs to prevent any contact with hazardous parts. The controls of the displayed machines, if located by the aisle, should be placed rearwards to prevent machine operators from crowding the aisles
- they comply with EU Directives in force with regard to the safety of machinery (2006/42/CE). As a result, machinery shall bear the EC mark with the characteristics provided for by said Directive
- Exhibitors may exhibit and operate machines that do not comply with the EC Directives provided that a notice clearly states the nonconformity of such machines and that they cannot be bought before being made compliant (Art. 6, paragraph 3, 2006/42/CE) (Art. 3, paragraph 7, Legislative Decree no. 17 of 27/01/2010)
- if, for demonstration, inspection or maintenance reasons, it is necessary to operate machines with protection devices disabled, Exhibitors will have to take suitable safety measures (movable barriers, rigid protection shields, and so on) in order to ensure a level of protection equal to that requested by the regulations. However, removed protections will have to be placed close to the machine in a clearly visible position
- regarding machines and equipment in operation, for which a test is required by law, a special certificate must be issued by the appropriate Bodies; the certificate must be shown in case of inspection by the competent Authorities and by the appropriate Bodies.

The Exhibitor assumes all responsibility for damages to persons or things caused by the operation of machinery exhibited on the Exhibitor's own stand. In the event that the responsible Authorities should deem the situation to be dangerous, the electricity supply will automatically be cut off until normal safety conditions are restored.

ART. 27. INTELLECTUAL PROPERTY SERVICE

The Exhibitor declares to have read the regulations of the Intellectual Property Service (available on the website www.intralogistica-italia.com) and to accept its terms and conditions entirely.

ART. 28. PAYMENT OF STATEMENT OF ACCOUNT – EXIT PASSES

On the days immediately preceding the closure of the Exhibition, the Fiera Milano Spa Administration office will provide a list of all the invoices issued for additional services and supplies, as well as any other charges.

Any disputes on the fees charged will have to be presented within 10 days after the closing of the Exhibition; after this time they will no longer be accepted.

The statement of account shall be made available on the e-service platform and any outstanding payments can be made by the Exhibitor by bank transfer or credit card via the e-service site, at the "Easy Service" digital totems or presenting the statement of account at any of the banks on the Exhibition grounds. Removal at the end of the Exhibition of products displayed, along with stand materials and any other relevant items belonging to Exhibitors is subject to the presentation of an Exit pass to surveillance teams at the gates. Such passes will be activated for Exit following verification that each Exhibitor has fulfilled all obligations required by contract with Fiera Milano Spa and Hannover Fairs International GmbH.

ART. 29. DAMAGES CAUSED BY THE EXHIBITORS

Exhibitors are responsible for all damage caused to the structures and equipment placed at their disposal. Stands must be returned in their original condition, and must be checked by the CUSTOMER SERVICE (Exhibitors Technical Assistance Service). All expenses incurred in the course of repairs to make good any modifications or damage will be charged to the Exhibitor.

ART. 30. RIGHT OF SEIZURE

The organisers and Fiera Milano Spa reserve the right to prevent goods from leaving the Fairgrounds in the case of breach of contract or offence committed outside the terms of the contract by the Exhibitor. The organisers and Fiera Milano Spa shall not be responsible for any fact or damage to goods directly or indirectly incurred in the application of this right.

ART. 31. AMENDMENTS TO THE REGULATIONS

The Organizer reserves the right, even notwithstanding the present Rules and Regulations, to establish further terms and conditions which in his opinion will enable him to better manage the Exhibition and its services. Such terms and conditions have the same binding authority as the present Rules and Regulations. Should an Exhibitor fail to comply with the current Rules and Regulations and further terms and conditions, the Organizer reserves the right to expel the said Exhibitor from the Exhibition. In such a case, the Exhibitor has no right to any form of reimbursement or compensation.

ART. 32. FORCE MAJEURE AND UNFORESEEABLE CIRCUMSTANCE

In unforeseeable circumstances and cases of force majeure the Exhibition dates may be changed or the Exhibition itself may be cancelled in its entirety or in part. If this occurs the Organisers may use, without any obligation to refund, the sums paid by Exhibitors in order to pay debts incurred with third parties and even to cover partial organizational costs. Exhibitors will have no right to claim damages from the organisers in any way. In the same way, the organisers will not be liable in any way in relation to work and product safety measures that must be adopted in accordance with Legislative Decree 81/08 (Consolidation act on Safety) by Exhibitors and all third parties employed by them.

ART. 33. CLAIMS

Any claims must be made in writing to Hannover Fairs International GmbH, whose decision, which is made in the interests of the Exhibition, is final.

ART. 34. SPECIAL RESOLUTIVE CLAUSE

The Organisers reserve the right to cancel the participation contract with immediate effect in accordance with Art. 1456 of the Italian Civil Code solely by means of a written notification to the Exhibitor, in the case of breach of any of the provisions set out in Art. 3, 4, 6, 7, 8, 9, 10, 11, 16, 17, 21, 23, 24, 25, 26.

ART. 35. COURT OF JURISDICTION

This contract is subject to and regulated by Italian law. The court of Milan shall have jurisdiction over any controversy.

ART. 36. TREATMENT OF THE EXHIBITOR'S PERSONAL INFORMATION

1. The Exhibitor declares that he/she has been informed that the contents of Decree Law No. 196/2003 and subsequent alterations and supplements thereof, containing the Code with regard to the treatment and protection of personal information (hereafter 'Privacy Code') relate to private individuals (Personal Information) and do not apply to legal entities (companies), organizations and associations or to information relating to them (and so the standards on the subject refer only to electronic communication services).
2. Personal information about the Exhibitor, where he/she is operating as an individual company, small business person or professional, or about representatives, exponents, employees and collaborators of the Exhibitor mentioned in the Application Form, or released subsequently, are collected and treated by Hannover Fairs International GmbH (hereafter referred to as the 'Owner') in the terms described in the following subsections.
3. Personal information is needed to carry out the obligations and duties concerning that person's participation in the fair, organized by the Owner, with regard to the supply of related services, and related administrative, accounting and fiscal matters, according to the methods and limits indicated in the Application and in these Rules and Regulations. Without such personal information, it would not be possible to grant the Exhibitor entry to the Exhibition or to supply the services he/she needs. Personal information is used for the above-mentioned purposes, in ways that are consistent with the purposes described, and with the aid of electronic tools, by facilities and staff employed by the Owner and by other entities (suppliers or technical experts) to whom the information is sent exclusively for activities or services associated with the running of the event. An updated list of the entities concerned may be obtained from the Owner (from the addresses printed in the Rules and Regulations of the Exhibition or in the Application Form).
4. Personal information relating to economic (business or professional) activities of the Exhibitor may also be treated by the Owner, by Companies related to the Owner, by Fiera Milano Spa and by Companies of the Fiera Milano group, since they are also Owners, to conduct analysis of the information about the activities of the Exhibitor, his/her participation in the fairs, and the services requested with the aim of identifying, through the use of electronic processing, his/her preferences and products and/or services which may be of potential interest, and to ascertain the quality of the services, for the purposes of market research and statistical analysis. Such information may also be used by the above mentioned Owner, by Companies

related to the Owner, by Fiera Milano Spa and by Companies of the Fiera Milano group for communicating information of a promotional, advertising or commercial nature to the Exhibitor by post or by phone through an operator. For this purpose, the information may be supplied to companies which collaborate with the Owner, with Companies related to the Owner, with Fiera Milano Spa and Companies of the Fiera Milano group, other Exhibitors, suppliers and economic operators in the E.U. and abroad, and disseminated through the publication, also in digital format, of the catalogues for the Exhibition.

5. If the Exhibitor agrees, (which can be done by ticking the relevant boxes in the present Rules and Regulations), his/her personal information (for example e-mail addresses) and that of companies, organizations and associations can be used by the Owner for the following purposes:
- a) material associated with advertising, direct selling, market research and commercial communications about Exhibition activities and services which may be of interest to the Exhibitor and about the products and services of the Owner, of Companies related to the Owner, of Fiera Milano Spa and Companies of the Fiera Milano group and third parties (Organizers, Exhibitors, operators involved in Exhibitions and operating in other sectors) may be sent via automatic calling systems, fax, e-mail, SMS, MMS;
 - b) communication and/or sale of personal information to Companies related to the Owner, to Fiera Milano Spa and Companies of the Fiera Milano group and other entities (organizations, Exhibitors, operators involved in Exhibitions and operating in other sectors) for their independent use for sending material associated with advertising, direct selling, market research and commercial communications about Exhibition activities and services by conventional channels and by the automated methods stated above.
6. For the purposes of points 4 and 5 above, the releasing of personal information is entirely optional and has no direct consequences on the Exhibitor's participation in the Exhibition or his/her access to its services, and the information will be handled by means of computers (where the data will be processed according to criteria relating to, for example, business, work, professional or other activities, geographical areas, type of events/services used, and so on) and will be seen by personnel employed to perform this task and by employees of reliable companies who perform as responsible people on behalf of the Owner certain technical and organizational operations which are strictly necessary for the execution of the above-mentioned activities (such as, for example, companies specialized in commercial information and promotion activities, for market research and for surveys about the quality of the services provided and levels of customer satisfaction).
7. Anyone who is interested in doing so may, at any time, consult the person in charge of dealing with requests from interested persons, on behalf of the Owner, through the contact details given in the Application Form and in the Rules and Regulations, to ask for access to his/her personal information and ask for details about how it has been used, and to correct it (if incorrect) or eliminate it (if it has been used illegally), to oppose with legitimate reasons its use for a particular purpose or to oppose its being used for the sending of commercial communications, wholly or in part, with specific regard to automated means of communication (Art. 7 of the Privacy Code). The Owner may also be asked to provide a list of people responsible for the treatment of personal information, and a list of the other entities mentioned above.
8. The information mentioned in this Article are provided by the Owner in compliance with Article 13 of the Privacy Code and the Exhibitor promises to inform the legal entities (their representatives, exponents, employees and collaborators), to whom the personal information refers, supplied with the aim of participating in the Exhibition and with a view to supplying services relating to the event of its contents, and to guarantee that the personal information can be legitimately used by the Owner for these purposes, and to release the Owner from liability for any cost or damage deriving from the violation on the part of the Exhibitor of the obligations assumed under the terms of the present Article towards the Owner.

ART. 37. LIST OF APPROVED PRODUCT SECTORS ADMITTED TO THE EXHIBITION

Below are the product sectors admitted to the Exhibition. Exhibitors must indicate a **maximum of two numbers**, which correspond to the main product sectors in which their products/ services belong, on the application form.

Product Sectors

MECHANICAL HANDLING

1. Cranes
2. Series lifting equipment and lifting platforms
3. Person lifting platforms
4. Continuous mechanical handling equipment and monorail conveyors for logistics
5. Industrial trucks and fork-lift trucks
6. Driverless/remote controlled transport systems and hand-operated transport equipment
7. Components for power transmissions, hydraulics and pneumatics and for logistics
8. Lifts, elevators, escalators, moving pavements, and cableways
9. Accessories for all mechanical handling

WAREHOUSING TECHNOLOGY AND WORKSHOP EQUIPMENT

10. Warehousing systems, shelving systems, shelving technology
11. Factory equipment for intralogistics
12. Industrial doors and industrial gates for intralogistics
13. Cleaning devices for warehouses and warehouse fittings for intralogistics
14. Accessories for warehousing

LOADING TECHNOLOGY

15. Dock levellers
16. Loading ramps
17. Loading systems for bulk goods, containers, etc.

COMPLETE SYSTEMS FOR LOGISTICS, MATERIALS HANDLING TECHNOLOGY AND WAREHOUSE TECHNOLOGY

18. Complete belt conveyor systems for intralogistics
19. Turnkey systems for logistics
20. Complete Supply Chain Management Systems (SCM)
21. Complete robots and handling systems for materials flow, warehouses and logistics

TRAFFIC ENGINEERING

22. Road vehicles, commercial vehicles and accessories
23. Rail vehicles
24. Railway equipment

EXHIBITOR'S CONSENT TO PERSONAL DATA PROCESSING

Articles 23 and 130 Italian Legislative Decree No. 196/2002 - Privacy code

In relation to the information on Personal Data processing contained in Art. 36 of the Rules and Regulations, the Exhibitor declares that he/she consents to that processing by Hannover Fairs International GmbH, as the Owner, by Companies related to the Hannover Fairs International GmbH, by Fiera Milano Spa and by Companies of the Fiera Milano group for the purposes of:

- a) sending advertising material, direct sales, completion of market research or commercial communications via automated calling systems, fax, e-mail, SMS, MMS, on trade show events, services and products of the Owner, of Companies related to the Owner, of Fiera Milano Spa and Companies of the Fiera Milano group and of third parties (organisers, Exhibitors, operators involved in trade show events or operating also in other sectors):

Yes, I give my consent **No, I do not give my consent**

- b) communication and or sales to companies related to the Owner, to Fiera Milano Spa and to companies in the related Group and others (organisers, Exhibitors, operators involved in trade show events or operating also in other sectors), for their independent treatment for the sending of advertising materials, direct sales, market research or commercial communication of their products and services through the aforementioned traditional and automated systems:

Yes, I give my consent **No, I do not give my consent**

Date _____ Full Signature and Company Stamp _____

Date _____ Company Stamp and Legal Representative's signature _____

In accordance with Articles. 1341 and 1342 of the Italian Civil Code, I hereby accept and sign Articles: 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36 e 37 of these General Rules and Regulations.

Date _____ Company Stamp and Legal Representative's signature _____