

IV. Prices and Payment Due Dates

(All charges are net amounts in EUR subject to VAT)

Payment for all services listed below due by: **November 14, 2020**

For invoices issued after this due date, the full amount shall be payable in 7 days of the invoice date, or by the date stated on the invoice.

Participation fee calculation for Option 1

Standard package:

Basic rent + surcharges on the basic rent + standard services + fee for inclusion of any co-exhibitors

The fees for participation in **DOMOTEX 2021** are based on the due dates for payment of the various services listed below, in accordance with the agreement executed between Deutsche Messe and the exhibitor. See Section III-7 (Terms of Payment) for detailed calculation of the charges.

Basic rent				For your use
Basic rent / One-Year Contract 2021				
▶ Row stand (open on 1 side)				
Early registration: application form received by Feb. 20, 2020	per m ² stand space	€	178.00	
Standard registration: application form received from Feb. 21 to September 21, 2020	per m ² stand space	€	181.00	
Late registration: application form received as of September 22, 2020	per m ² stand space	€	191.00	
▶ Corner stand (open on 2 sides)				
Early registration: application form received by Feb. 20, 2020	per m ² stand space	€	185.00	
Standard registration: application form received from Feb. 21 to September 21, 2020	per m ² stand space	€	188.00	
Late registration: application form received as of September 22, 2020	per m ² stand space	€	198.00	
▶ End stand (open on 3 sides)				
Early registration: application form received by Feb. 20, 2020	per m ² stand space	€	186.00	
Standard registration: application form received from Feb. 21 to September 21, 2020	per m ² stand space	€	189.00	
Late registration: application form received as of September 22, 2020	per m ² stand space	€	199.00	
▶ Island stand (open on 4 sides)				
Early registration: application form received by Feb. 20, 2020	per m ² stand space	€	189.00	
Standard registration: application form received from Feb. 21 to September 21, 2020	per m ² stand space	€	192.00	
Late registration: application form received as of September 22, 2020	per m ² stand space	€	202.00	
Basic rent / Multiyear Contract 2020 / 2021				
Basic rent 2021				
▶ Row stand (open on 1 side)	per m ² stand space	€	152.00	
▶ Corner stand (open on 2 sides)	per m ² stand space	€	155.00	
▶ End stand (open on 3 sides)	per m ² stand space	€	158.00	
▶ Island stand (open on 4 sides)	per m ² stand space	€	160.00	
Surcharges on the basic rent				
Marketing fee per m ² of stand space (See Conditions for Participation, Part II, Section 1.3.1)				
Up to 900 m ²	per m ² stand space	€	14.20	
901 m ² or more	per m ² stand space	€	6.90	
Usable space on the upper floor of two-storey stands	per m ² of usable space	€	150.00	
Inclusion of co-exhibitors				
Marketing fee (See Conditions for Participation, Part II, Section 1.3.1)	per co-exhibitor	€	340.00	
Charge for co-exhibitors	per co-exhibitor	€	350.00	
Standard services				
Minimum charge for power hookup (billed along with other services)				
(See Conditions for Participation, Part II, Section 1.2)	fixed fee	€	139.00	
Advance payment for services				
Advance payment for services	per m ² stand space	€	12.00	

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Participation fee calculation for Option 2

fair package:

Basic rent + surcharges on the basic rent + fee for inclusion of any co-exhibitors + surcharges for a fair package

The fees for participation in **DOMOTEX 2021** are based on the due dates for payment of the various services listed below, in accordance with the agreement executed between Deutsche Messe and the exhibitor. See Section III-7 (Terms of Payment) for detailed calculation of the charges.

Basic rent				For your use
Basic rent / One-Year Contract 2021				
▶ Row stand (open on 1 side)				
Early registration: application form received by Feb. 20, 2020	per m ² stand space	€	178.00	
Standard registration: application form received from Feb. 21 to September 21, 2020	per m ² stand space	€	181.00	
Late registration: application form received as of September 22, 2020	per m ² stand space	€	191.00	
▶ Corner stand (open on 2 sides)				
Early registration: application form received by Feb. 20, 2020	per m ² stand space	€	185.00	
Standard registration: application form received from Feb. 21 to September 21, 2020	per m ² stand space	€	188.00	
Late registration: application form received as of September 22, 2020	per m ² stand space	€	198.00	
▶ End stand (open on 3 sides)				
Early registration: application form received by Feb. 20, 2020	per m ² stand space	€	186.00	
Standard registration: application form received from Feb. 21 to September 21, 2020	per m ² stand space	€	189.00	
Late registration: application form received as of September 22, 2020	per m ² stand space	€	199.00	
▶ Island stand (open on 4 sides)				
Early registration: application form received by Feb. 20, 2020	per m ² stand space	€	189.00	
Standard registration: application form received from Feb. 21 to September 21, 2020	per m ² stand space	€	192.00	
Late registration: application form received as of September 22, 2020	per m ² stand space	€	202.00	
Basic rent / Multiyear Contract 2020 / 2021				
Basic rent 2021				
▶ Row stand (open on 1 side)	per m ² stand space	€	152.00	
▶ Corner stand (open on 2 sides)	per m ² stand space	€	155.00	
▶ End stand (open on 3 sides)	per m ² stand space	€	158.00	
▶ Island stand (open on 4 sides)	per m ² stand space	€	160.00	
Surcharges on the basic rent				
Marketing fee per m ² of stand space (See Conditions for Participation, Part II, Section 2.4.1)				
Up to 900 m ²	per m ² stand space	€	14.20	
901 m ² or more	per m ² stand space	€	6.90	
Inclusion of co-exhibitors				
Marketing fee (See Conditions for Participation, Part II, Section 2.4.1)	per co-exhibitor	€	340.00	
Charge for co-exhibitors	per co-exhibitor	€	350.00	
Surcharges for a fair package				
Basic Color:	Service charge by area	per m ² stand space	€	123.00
	plus lump-sum service charge	fixed fee	€	919.00
Basic:	Service charge by area	per m ² stand space	€	93.00
	plus lump-sum service charge	fixed fee	€	990.00
Comfort:	Service charge by area	per m ² stand space	€	144.00
	plus lump-sum service charge	fixed fee	€	904.00
Premium:	Service charge by area	per m ² stand space	€	270.00
	plus lump-sum service charge	fixed fee	€	454.00